1 2 3 4 5 6 7 8	XAVIER BECERRA Attorney General of California GREGORY J. SALUTE Supervising Deputy Attorney General RITA M. LANE Deputy Attorney General State Bar No. 171352 600 West Broadway, Suite 1800 San Diego, CA 92101 P.O. Box 85266 San Diego, CA 92186-5266 Telephone: (619) 738-9421 Facsimile: (619) 645-2061 Attorneys for Complainant	
9	BEFORE THE BOARD OF CHIROPRACTIC EXAMINERS	
10	DEPARTMENT OF CONSUMER AFFAIRS STATE OF CALIFORNIA	
11		
12	In the Matter of the Accusation Against:	Case No. 2017-1107
13	PHILLIP BRIAN YOO 12665 Garden Grove Blvd., Suite 609	ACCUSATION
14	Garden Grove, CA 92843	ACCUSATION
15	Chiropractor License No. DC 31461	
16	1901 Newport Boulevard, Suite 251 Costa Mesa, CA 92627 Satellite Certificate No. SAT 15040	
17 18 19	72780 Country Club Drive, #D-403 Rancho Mirage, CA 92270 Satellite Certificate No. SAT 18865	
20	41990 Cook Street, Bldg. B #201, Suite C Palm Desert, CA 92211 Satellite Certificate No. SAT 19453	
21	71-780 San Jacinto Drive, Suite A-3	
22	Rancho Mirage, CA 92270 Satellite Certificate No. SAT 19479	
23	Respondent.	
24	reapondont	
25	Complainant alleges:	
26	PARTIES	
27	1. Robert Puleo (Complainant) brings this Accusation solely in his official capacity as	
28	the Executive Officer of the Board of Chiropractic Examiners, Department of Consumer Affairs.	

- 2. On or about November 16, 2009, the Board of Chiropractic Examiners issued Chiropractor License Number DC 31461 to Phillip Brian Yoo (Respondent). The Chiropractor License was in full force and effect at all times relevant to the charges brought herein and will expire on October 31, 2017, unless renewed.
- 3. On or about May 23, 2012, the Board issued Satellite Certificate Number SAT 15040 to Respondent. The Satellite Certificate will expire on October 31, 2017, unless renewed.
- 4. On or about August 14, 2015, the Board issued Satellite Certificate Number SAT 18865 to Respondent. The Satellite Certificate expired on October 31, 2016, and has not been renewed.
- 5. On or about February 9, 2016, the Board issued Satellite Certificate Number SAT 19453 to Respondent. The Satellite Certificate will expire on October 31, 2017, unless renewed.
- 6. On or about February 18, 2016, the Board issued Satellite Certificate Number SAT 19479 to Respondent. The Satellite Certificate was cancelled and expired on October 31, 2016, and has not been renewed.

JURISDICTION

- 7. This Accusation is brought before the Board of Chiropractic Examiners (Board), Department of Consumer Affairs, under the authority of the following sections of the Chiropractic Act (Act).¹,
 - 8. California Code of Regulations, title 16, section 355.1 states:

The suspension, expiration, or forfeiture by operation of law of a license issued by the board, or its suspension, or forfeiture by order of the board or by order of a court of law, or its surrender without the written consent of the board shall not, during any period in which it may be renewed, restored, reissued, or reinstated, deprive the board of its authority to institute or continue a disciplinary proceeding against the licensee upon any ground provided by law or to enter an order suspending or revoking the license or otherwise taking disciplinary action against the licensee on any such ground.

STATUTES

¹ The Chiropractic Act, an initiative measure approved by the electors on November 7, 1922, while not included in the Business and Professions Code by the legislature, is set out in West's Annotated California Codes as sections 1000-1 to 1000-19, and is included in Deering's California Codes as Appendix I, for convenient reference.

9. Section 10 of the Act states, in pertinent part, that the Board may suspend or revoke a license to practice chiropractic or may place the license on probation for violations of the rules and regulations adopted by the Bard or for any cause specified in the Chiropractic Initiative Act.

10. Section 15 of the Act states:

Any person who shall practice or attempt to practice chiropractic, ... or any licensee under this act who uses the word "doctor" or the prefix "Dr." without the word "chiropractor," or "D.C." immediately following his or her name ... or any other letters, prefixes or suffixes, the use of which would indicate that he or she was practicing a profession for which he or she held no license from the State of California, or any person who shall violate any of the provisions of this act, shall be guilty of a misdemeanor. . ..

11. Business and Professions Code section 651 states:

- (a) It is unlawful for any person licensed under this division or under any initiative act referred to in this division to disseminate or cause to be disseminated any form of public communication containing a false, fraudulent, misleading, or deceptive statement, claim, or image for the purpose of or likely to induce, directly or indirectly, the rendering of professional services or furnishing of products in connection with the professional practice or business for which he or she is licensed. A "public communication" as used in this section includes, but is not limited to, communication by means of mail, television, radio, motion picture, newspaper, book, list or directory of healing arts practitioners, Internet, or other electronic communication.
- (b) A false, fraudulent, misleading, or deceptive statement, claim, or image includes a statement or claim that does any of the following:
 - (1) Contains a misrepresentation of fact.
 - (2) Is likely to mislead or deceive because of a failure to disclose material facts.
- (3) (A) Is intended or is likely to create false or unjustified expectations of favorable results, including the use of any photograph or other image that does not accurately depict the results of the procedure being advertised or that has been altered in any manner from the image of the actual subject depicted in the photograph or image.
- (B) Use of any photograph or other image of a model without clearly stating in a prominent location in easily readable type the fact that the photograph or image is of a model is a violation of subdivision (a). For purposes of this paragraph, a model is anyone other than an actual patient, who has undergone the procedure being advertised, of the licensee who is advertising for his or her services.
- (C) Use of any photograph or other image of an actual patient that depicts or purports to depict the results of any procedure, or presents "before" and "after" views of a patient, without specifying in a prominent location in easily readable type size what procedures were performed on that patient is a violation of subdivision (a). Any "before" and "after" views (i) shall be comparable in presentation so that the results are not distorted by favorable poses, lighting, or

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- other features of presentation, and (ii) shall contain a statement that the same
- (4) Relates to fees, other than a standard consultation fee or a range of fees for specific types of services, without fully and specifically disclosing all variables
- (5) Contains other representations or implications that in reasonable probability will cause an ordinarily prudent person to misunderstand or be deceived.
- (6) Makes a claim either of professional superiority or of performing services in a superior manner, unless that claim is relevant to the service being performed and
- (7) Makes a scientific claim that cannot be substantiated by reliable, peer
- (8) Includes any statement, endorsement, or testimonial that is likely to mislead
- (c) Any price advertisement shall be exact, without the use of phrases, including, but not limited to, "as low as," "and up," "lowest prices," or words or phrases of similar import. Any advertisement that refers to services, or costs for services, and that uses words of comparison shall be based on verifiable data substantiating the comparison. Any person so advertising shall be prepared to provide information sufficient to establish the accuracy of that comparison. Price advertising shall not be fraudulent, deceitful, or misleading, including statements or advertisements of bait, discount, premiums, gifts, or any statements of a similar nature. In connection with price advertising, the price for each product or service shall be clearly identifiable. The price advertised for products shall include charges for any related professional services, including dispensing and fitting services, unless the advertisement specifically and clearly indicates otherwise.

Business and Professions Code section 17500 states, in pertinent part: 12.

It is unlawful for any person, firm, corporation or association, ... with intent directly or indirectly to ... perform services, professional or otherwise, ... to induce the public to enter into any obligation relating thereto, to make or disseminate or cause to be made or disseminated before the public in this state, ... in any newspaper or other publication, or any advertising device, or by public outery or proclamation, or in any other manner or means whatever, including over the Internet, any statement, concerning ... those services, professional or otherwise, or concerning any circumstance or matter of fact connected with the proposed performance or disposition thereof, which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading....

REGULATIONS

- California Code of Regulations, title 16, section 302 states:
- (a) Scope of Practice.
- (1) A duly licensed chiropractor may manipulate and adjust the spinal column and other joints of the human body and in the process thereof a chiropractor may manipulate the muscle and connective tissue related thereto.

(2) As part of a course of chiropractic treatment, a duly licensed chiropractor may use all necessary mechanical, hygienic, and sanitary measures incident to the care of the body, including, but not limited to, air, cold, diet, exercise, heat, light, massage, physical culture, rest, ultrasound, water, and physical therapy techniques in the course of chiropractic manipulations and/or adjustments.

14. California Code of Regulations, title 16, section 302.5 states:

- (a) A duly licensed chiropractor and any person under their direct or indirect supervision, as defined in section 312, shall:
- (1) Not use any laser in the practice of chiropractic which has not been properly approved or cleared by the United States Food and Drug Administration (FDA).
- (2) Not market or advertise the use of a laser or use a laser for purposes other than treatment consistent with section 302 and the product's FDA approval or clearance.
 - (3) Follow the manufacturer's specified guidelines for the safe use of laser.
- (4) Comply with all state and federal laws governing the use of lasers in clinical settings.
- (b) Nothing in this section shall be construed to authorize the use of a laser by a chiropractor outside of the chiropractic scope of practice. This includes, but is not limited to, laser ablation or surgical procedures, and laser treatment of allergies.
- (c) Any violation of this section may constitute unprofessional conduct and the licensee shall be subject to discipline by the Board.

15. California Code of Regulations, title 16, section 311 states:

Constructive educational publicity is encouraged, but the use by any licensee of advertising which contains misstatements, falsehoods, misrepresentations, distorted, sensational or fabulous statements, or which is intended or has a tendency to deceive the public or impose upon credulous or ignorant persons, constitutes grounds for the imposition of any of the following disciplinary penalties:

- (a) Suspension of said licensee's right to practice in this State for a period not exceeding one (1) year.
 - (b) Placing said licensee upon probation.
- (c) Taking such other action, excepting the revocation of said licensee's license, in relation to disciplining said licensee as the board in its discretion may deem proper.

16. California Code of Regulations, title 16, section 317, states:

The board shall take action against any holder of a license who is guilty of unprofessional conduct which has been brought to its attention, or whose license has been procured by fraud or misrepresentation or issued by mistake.

Unprofessional conduct includes, but is not limited to, the following:

(m) Violating or attempting to violate, directly or indirectly, or assisting in or abetting in the violation of, or conspiring to violate any provision or term of the Act or the regulations adopted by the board thereunder;

- (p) The use of advertising relating to chiropractic which violates section 17500 of the Business and Professions Code;
 - (q) The participation in any act of fraud or misrepresentation;

COSTS

17. California Code of Regulations, title 16, section 317.5, subdivision (a), states, in pertinent part:

In any order in resolution of a disciplinary proceeding before the Board of Chiropractic Examiners, the board may request the administrative law judge to direct a licentiate found to have committed a violation or violations of the Chiropractic Initiative Act to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

FACTS

- 18. Respondent owns and operates the LaserMed Pain Institute where he performs chiropractic and Class 4 laser therapy, typically applied to the feet and legs. Respondent uses a Nexus 30-watt laser and infrared light therapy called Health Lights. Respondent uses Pulsed Electromagnetic Field (PEMF) therapy on patients to help stimulate nerve function. Respondent asserts that the device is a "510 clearance device" class 4 laser and was cleared by the FDA.
- 19. Respondent advertises that he uses the Lifelite 250-watt Super Pulsed Laser in his practice. Respondent asserts that the Lifelite 250-watt Super Pulsed Laser has been cleared for use by the FDA.
 - 20. The Lifelite 250-watt Super Pulsed Laser is not FDA cleared nor FDA approved.
- 21. Respondent runs neuropathy advertisements and mails out written communications advertising his services and prices for LaserMed Pain Institute.

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NOVEMBER 1, 2015 DESERT SUN NEWSPAPER ADVERTISEMENT

22. On or about November 1, 2015, Respondent advertised his chiropractic services in an article in the Desert Sun newspaper (Desert Sun ad) with the caption "Doctor, I can't go on living with this peripheral neuropathy and all this excruciating foot and leg pain." Several places in the

Desert Sun ad, Respondent was referred to as "Dr. Yoo" without the designation of "D.C." or chiropractor immediately following his name.

- 23. Respondent's Desert Sun ad advertised that he uses a "New FDA cleared non-surgical painless Laser Med and for Laser & Pulsed Electromagnetic Field Therapies." The article also included patient testimonials.
 - 24. Respondent made the following statements in the Desert Sun ad:
- a. "We have gone to create the propriety neuropathy pain treatment protocol that can ONLY be found at the 'Laser Med Neuropathy Institute of Orange County' and is designed to reduce or even eliminate neuropathy pain of the worst kind."
- b. "You see, I got the worst cases of neuropathy pain like yours coming to my office on a regular basis looking for help. Because I'm the only one who does this procedure in the whole world, foot pain sufferers are flying in from other countries, other states, and from all over California...to our Laser Med Neuropathy Pain Neuropathy Institute because I am their 'last resort doctor of hope.' If I can't help them, they will have nowhere left to turn."
- c. "Our group has successfully helped thousands of neuropathy sufferers just like you, all over the country. It seems that no two neuropathy sufferers have the exact same experience, but many share similar symptoms and we have seen them all."
- d. "We're the only clinic on the entire West Coast that uses these very specific protocols that regenerate damaged nerves, helping nerves to function better and decrease pain, and can even completely remove all symptoms associated with diagnosis of peripheral neuropathy. We are using very specific state-of-the-art, breakthrough, noninvasive, and nondrug treatment procedures for the treatment of severe and constant foot and leg pain caused by neuropathy."
- e. "I learned it had the ability to quickly increase circulation to an area (much needed in neuropathy patients), it could reduce and/or eliminate pain in as little as 10 minutes and was changing the lives of patients with severe debilitating pain in offices across the nation."
- f. "These proprietary protocols of comprehensive nerve evaluation, regrowth, and retreating are what sets us apart from every other doctor, vitamin company, spinal decompression

center, medical device company, everyone else out there who are claiming to have the answer for you."

- g. "All procedures are FDA cleared, safe, are scientifically effective, and noninvasive.

 When he's not out saving the world from pain, he enjoys cross fit work outs and spending time with his family, and volunteering at his church in Irvine."
- h. "A recent survey taken from over 607 patients who have utilized this program revealed that there is 90.1% satisfaction rate from this laser and magnets."
- i. "Walter C.'s legs were saved from amputation...now after just two weeks of care, he can walk for the first time in 10 years."
- 25. Respondent advertised discount services in the Desert Sun ad stating that "For THE FIRST 14 callers we are offering our unique Comprehensive Neuropathy Evaluation FOR only \$97.00. The regular pricing is \$275.00."

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SPRING 2015 PAIN RELIEF NEWSLETTER

- 26. In the Spring of 2015, Respondent created a "Pain Relief Newsletter" entitled "What Pain Doctors Don't Tell You" (Spring 2015 newsletter) with a heading "Meet the Doctor of the Future" and "As Seen on TV." There is a picture of Respondent on the front page with a stethoscope around his neck. The newsletter is 11 pages in length and was mailed to Respondent's patients. In multiple places throughout the newsletter, Respondent identifies himself as "Dr. Yoo," without using the designation of "chiropractor" or "D.C." following his name. Additionally, there are several pictures in the newsletter of Respondent dressed in a physician's white coat with a stethoscope around his neck. There is no notation in the newsletter that Respondent is a chiropractor.
- 27. Respondent includes in his Spring 2015 newsletter "before" and "after" x-ray pictures depicting knee arthritis and peripheral neuropathy which are misleading. The "before" picture is somewhat grainy and lacks sharp focus. The after picture purportedly demonstrates "increased joint space" in response to PEMF Magnet Therapy. The after picture does not

show any significant differences between the two images. There is no statement that the same before and after results may not occur for all patients.

- 28. Respondent includes in his Spring 2015 newsletter "before" and "after" pictures of legs apparently intended to show that "Superpulsed Lifelite Laser & Magnet Therapy" produces the changes illustrated in the "after" picture. It is clear that the before and after pictures are not the same person, based on the pose and size of the calf muscles and are misleading. There is no statement that the same before and after results may not occur for all patients.
 - 29. Respondent made the following statements in his Spring 2015 newsletter:
- a. "Walter says that if you are suffering like he was, you need to get in here now before you lose your feet." "Walter C's legs were saved from amputation...now after just two weeks of care, he can walk for the first time in 10 years."
- b. "The Lifelite 250-watt Super Pulse Laser is the world's most powerful FDA cleared safe laser. To offer a clearer perspective, most Class 4 lasers produce 6-12 watts of power. The lasers we use provided more than 20x the power of any other laser."
- c. "Nevertheless, there have been some cases that have not responded to laser. Fortunately, I have another incredible treatment called Pulsed Electromagnetic Field Therapy. This ground breaking therapy reduces inflammation and the effects of stress on the body, accelerates the repair of bone nerve, and soft tissue, and relaxes muscles. Many patients who don't respond to laser respond well to PEMF or a combination of both."
- d. "My comprehensive exam, which includes state-of-the-art infrared thermographic imagining is the most thorough and understandable they have ever had."
- e. "Our FDA cleared safe laser med procedure uses the world's most powerful laser technology, which has helped countless chronic pain suffers like you get back to an active and pain free lifestyle."
- f. "After years of searching, I had finally discovered the Holy Grail of noninvasive pain management."
- 30. In his Spring 2015 newsletter, Respondent advertises a free book offer for the first 25 callers to his office or to his 24-hour pre-recorded pain relief information hotline.

31. On the last page of his Spring 2015 newsletter, Respondent advertises discount services stating that "Our first consultation and exam fee is normally \$250, but by simply mentioning the special PAIN RELIEF NEWSLETTER READER CODE PRN0511, you will receive my comprehensive pain elimination consultation and exam for only \$97."

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FALL 2015 PAIN RELIEF NEWSLETTER

- 32. In the Fall of 2015, Respondent created a "Pain Relief Newsletter" entitled "What Pain Doctors Don't Tell You" (Fall 2015 newsletter) with a picture of Respondent and William Shatner on the front page. The Fall 2015 newsletter is 11 pages in length and was mailed to Respondent's patients. The newsletter has headings such as "The non-drug pain relieving medical breakthrough doctors aren't talking about!" and "Discover the world's only 'Star Treklike' doctor." In multiple places throughout the newsletter, Respondent identifies himself as "Dr. Yoo," without using the designation of "chiropractor" or "D.C." following his name.

 Additionally, there are several pictures in the newsletter of Respondent dressed in a physician's white coat with a stethoscope around his neck. There is no notation in the newsletter that Respondent is a chiropractor.
- 33. Respondent includes in his Fall 2015 newsletter "before" and "after" x-ray pictures depicting knee arthritis and peripheral neuropathy which are misleading. The "before" picture is somewhat grainy and lacks sharp focus. The after picture purportedly demonstrates "increased joint space" in response to PEMF Magnet Therapy. The after picture does not appear to show any significant differences between the two images. There is no statement that the same before and after results may not occur for all patients.
- 34. Respondent includes in his Fall 2015 newsletter "before" and "after" pictures of calves and feet in which the "before" picture is blurry and has wavy lines drawn around the calf, and the "after" picture is clearer and without lines drawn around the calf. Respondent purports to show that "Superpulsed Cold Laser & PEMF Magnet Therapy" produces the changes illustrated in the "after" picture, which is misleading. It is clear that the before and after pictures are not the

same person, based on the pose and size of the calf muscles. There is no statement that the same before and after results may not occur for all patients.

- 35. Respondent made the following statements in his Fall 2015 newsletter:
- a. "Walter says that if you are suffering like he was, you need to get in here now before you lose your feet." "Walter C's legs were saved from amputation...now after just two weeks of care, he can walk for the first time in 10 years."
- b. "The Lifelite 250-watt Super Pulse Laser is the world's most powerful FDA cleared safe laser. To offer a clearer perspective, most Class 4 lasers produce 6-12 watts of power. The lasers we use provided more than 20x the power of any other laser."
- c. "Nevertheless, there have been some cases that have not responded to laser. Fortunately, I have another incredible treatment called Pulsed Electromagnetic Field Therapy. This ground breaking therapy reduces inflammation and the effects of stress on the body, accelerates the repair of bone nerve, and soft tissue, and relaxes muscles. Many patients who don't respond to laser respond well to PEMF or a combination of both."
- d. "My comprehensive exam, which includes state-of-the-art infrared thermographic imagining is the most thorough and understandable they have ever had."
- e. "Our FDA cleared safe laser med procedure uses the world's most powerful laser technology, which has helped countless chronic pain suffers like you get back to an active and pain free lifestyle."
- f. "After years of searching, I had finally discovered the Holy Grail of noninvasive pain management."
- 36. On the last page of the Fall 2015 newsletter, Respondent advertises discount services stating that "Our first consultation and exam fee is normally \$275, but by simply mentioning the special PAIN RELIEF NEWSLETTER READER CODE WPOC-1007, you will receive my comprehensive pain elimination consultation and exam for only \$97."

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WINTER 2016 PAIN RELIEF NEWSLETTER

- 37. In the Winter of 2016, Respondent created a "Pain Relief Newsletter" entitled "Pain Relief Secrets Without Drugs or Surgery" (Winter 2016 newsletter) and with a heading "Meet the Doctor of the Future" and "Inside: The World's Most Powerful FDA Cleared Safe Pain Relieving Laser." The newsletter is 11 pages in length and was mailed to Respondent's patients. The second page of the newsletter is entitled "Discover the World's only 'Star Trek-like' Doctor" and shows a picture of Respondent with the name "Dr. Phillip Yoo" underneath it. Under Respondent's name text states "Dr. Yoo stays on top of the most state-of-the-art pain management technologies. Dr. Yoo attended the 'Principles & Practice of Pain Medicine' course at Harvard Medical School's Continuing Education Department. In multiple places throughout the newsletter, Respondent identifies himself as "Dr. Yoo," without using the designation of "chiropractor" or "D.C." following his name. Additionally, there are several pictures in the newsletter of Respondent dressed in a physician's white coat with a stethoscope around his neck. There is no notation in the newsletter that Respondent is a chiropractor.
- 38. Respondent advertised in his Winter 2016 newsletter that he uses Deep Tissue Laser Therapy to treat bulging discs, circulatory and inflammatory conditions and that a non-surgical laser can eliminate foot pain for plantar fasciitis and Morton's neuroma.
- 39. Respondent advertised in his Winter 2016 newsletter that he uses the Lifelite 250-watt Super Pulsed Laser on his patients and that the laser is FDA cleared, even though that statement is false.
- 40. Respondent includes in his Winter 2016 newsletter "before" and "after" x-ray pictures depicting knee arthritis and peripheral neuropathy which are misleading. The "before" picture is somewhat grainy and lacks sharp focus. The after picture purportedly demonstrates "increased joint space" in response to PEMF Magnet Therapy. The after picture does not appear to show any significant differences between the two images. There is no statement that the same before and after results may not occur for all patients.

- 41. Respondent includes in his Winter 2016 newsletter "before" and "after" pictures of calves and feet in which the "before" picture is blurry and has wavy lines drawn around the calf, and the "after" picture is clearer and without lines drawn around the calf. Respondent purports to show that "Superpulsed Cold Laser & PEMF Magnet Therapy" produces the changes illustrated in the "after" picture, which is misleading. It is clear that the before and after pictures are not the same person, based on the pose and size of the calf muscles. There is no statement that the same before and after results may not occur for all patients.
 - 42. Respondent made the following statements in his Winter 2016 newsletter:
- a. "Dr. Yoo has performed more than 677 successful clinical trials on patients from all walks of life, which include medical doctors, registered nurses, professional athletes, military generals and veterans, celebrities, baby boomers, and seniors just like you."
- b. " my comprehensive exam, which includes state-of-the-art infrared thermographic imagining is the most thorough and understandable they have ever had."
- c. "Our FDA cleared safe laser med procedure uses the world's most powerful laser technology, which has helped countless chronic pain suffers like you get back to an active and pain free lifestyle."
- d. "We're the only clinic on the entire West Coast that uses these very specific protocols that regenerate damaged nerves, helping nerves to function better and decrease pain, and can even completely remove all symptoms associated with diagnosis of peripheral neuropathy. We are using very specific state-of-the-art, breakthrough, noninvasive, and nondrug treatment procedures for the treatment of severe and constant foot and leg pain caused by neuropathy."
- e. Regarding his laser therapy, "I learned it had the ability to quickly increase circulation to an area (much needed in neuropathy patients), it could reduce and/or eliminate pain in as little as 10 minutes and was changing the lives of patients with severe debilitating pain in offices across the nation."
- f. The caption of a picture of Respondent with elderly patients states "Dr. Phillip Yoo monitors the gentle, non-invasive Neuro Feedback, Light Therapy on Irvine's Carmela W. (90)

who suffered from tinnitus, headaches, and hand tremors. The patient noticed relief of all her symptoms after the very first session."

- g. "These proprietary protocols of comprehensive nerve evaluation, regrowth, and retreating are what sets us apart from every other doctor, vitamin company, spinal decompression center, medical device company, everyone else out there who are claiming to have the answer for you."
- 43. On page 6 of his Winter 2016 newsletter, Respondent advertises discounted services stating that "For 14 days only, \$97 will get you all the services I normally charge new patients \$250 for! ... And if needed, a full set of specialized x-rays (NOTE: These would normally cost you at least \$100)."
- 44. On the last page of the Winter 2016 newsletter, Respondent advertises discount services stating that "Our first consultation and exam fee is normally \$275, but by simply mentioning the special PAIN RELIEF NEWSLETTER READER CODE PROC-0125 you will receive my comprehensive pain elimination consultation and exam for only \$97."

FIRST CAUSE FOR DISCIPLINE

(Unprofessional Conduct - Advertising Violations)

45. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 311, in that Respondent's advertising contained misstatements, falsehoods, misrepresentations, distorted, sensational and/or fabulous statements; or made statements that were intended, or have a tendency to deceive the public. The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

SECOND CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Disseminating False or Misleading Public Communications)

46. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(q), in that Respondent participated in an act of fraud or misrepresentation when he disseminated or caused to be disseminated, communications in the form of newsletters and advertising containing

false, fraudulent, misleading, and/or deceptive statements, claims, and/or images for the purpose of or likely to induce, directly or indirectly, the rendering of professional services in connection with his chiropractic practice in violation of Business and Professions Code section 651(a). The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

THIRD CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Statements/ Images Re Unjustified Expectations of Favorable Results)

47. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(q), in that Respondent participated in an act of fraud or misrepresentation when he made false, fraudulent, misleading and/or deceptive statements, or images that were intended or were likely to create false or unjustified expectations of favorable results in violation of Business and Professions Code section 651(b)(3)(A). The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

FOURTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Communications Re Images that Distort Results)

48. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(q), in that Respondent participated in an act of fraud or misrepresentation when he distributed communications that used "before" and "after" views of patients, that were not comparable in presentation so that the results were distorted by favorable poses, lighting, or other features of presentation, and failed to contain a statement that the same "before" and "after" results may not occur for all patients in violation of Business and Professions Code section 651(b)(3)(C). The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

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FIFTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Communications Re Claims of Professional Superiority)

49. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(q), in that Respondent participated in an act of fraud or misrepresentation in that Respondent distributed communications that made claims of professional superiority and performance of services in a superior manner without substantiating the claims with objective scientific evidence in violation of Business and Professions Code section 651(b)(6). The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

SIXTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct - Price Advertising and Discounts)

50. Respondent is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(q), in that Respondent participated in an act of fraud or misrepresentation in that his price advertising for his chiropractic practice was misleading and included statements or advertisements of bait, discount, premiums, gifts and/or statements of a similar nature in violation of Business and Professions Code section 651(c). The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

SEVENTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct - Advertising that Violates Business and Professions Code Section 17500)

51. Respondent is subject to disciplinary action for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(p) in that Respondent's advertising was untrue or misleading, or which by the exercise of reasonable care, Respondent should have known to be untrue or misleading, in violation of Business and Professions Code section 17500. The circumstances are set forth in detail in paragraphs 18 through 44 above and are incorporated herein as though fully set forth.

EIGHTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Violation of the Chiropractic Act by Advertising as a Doctor Without Using the Designation of Chiropractor or D.C. After his Name)

52. Respondent's license is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 317(m) in that Respondent advertised his services and prepared written communications using the word "doctor" and/or the prefix "Dr." without using the word "chiropractor" or "D.C." immediately following his name in violation of Section 15 of the Act. The circumstances are set forth in detail in paragraphs 18 through 44 above, and are incorporated herein as though fully set forth.

NINTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Use of Unapproved Lasers)

53. Respondent is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 302.5(a)(1) in that Respondent used lasers in his chiropractic practice which had not been properly approved or cleared by the FDA. The circumstances are more specifically set forth in paragraphs 18 through 44 above, and incorporated herein as though fully set.

TENTH CAUSE FOR DISCIPLINE

(Unprofessional Conduct – Advertising the Use of Unapproved Lasers)

54. Respondent is subject to discipline for unprofessional conduct pursuant to Section 10 of the Act in conjunction with California Code of Regulations, title 16, section 302.5(a)(2) in that Respondent advertised the use of lasers in his chiropractic practice that had not been cleared or approved by the FDA. The circumstances are more specifically set forth in paragraphs 18 through 44 above, and incorporated herein.

DISCIPLINARY CONSIDERATIONS

55. To determine the degree of discipline, if any, to be imposed on Respondent,
Complainant alleges that on or about April 10, 2012, the Board issued Citation Number CH 201110340 to Respondent for violating California Code of Regulations, title 16, section 311, false

advertising and in violation of Business and Professions Code section 651, false, misleading advertising. Respondent advertised in the LA Times misstatements, falsehoods and misrepresentations regarding a medical study's success in lower back and neck pain relief, and advertised that pursuant to a 1997 article that pills and injections were not long term solutions for pain relief. Such advertising could have discouraged consumers from taking medication. The citation included an order of abatement and a \$200 fine. Respondent has complied with the citation. That Citation is now final and is incorporated by reference as if fully set forth.

PRAYER

WHEREFORE, Complainant requests that a hearing be held on the matters herein alleged, and that following the hearing, the Board of Chiropractic Examiners issue a decision:

- 1. Revoking or suspending Chiropractor License Number DC 31461, issued to Phillip Brian Yoo;
- 2. Revoking or suspending Satellite Certificate Number SAT 15040, issued to Phillip Brian Yoo;
- 3. Revoking or suspending Satellite Certificate Number SAT 18865, issued to Phillip Brian Yoo;
- 4. Revoking or suspending Satellite Certificate Number SAT 19453, issued to Phillip Brian Yoo;
- 5. Revoking or suspending Satellite Certificate Number SAT 19479, issued to Phillip Brian Yoo;
- 6. Ordering Phillip Brian Yoo to pay the Board of Chiropractic Examiners the reasonable costs of the investigation and enforcement of this case, pursuant to California Code of Regulations, title 16, section 317.5; and,
 - 7. Taking such other and further action as deemed necessary and proper.

DATED: UT/19/201

ROBERT PULEO

Executive Officer

Board of Chiropractic Examiners

Department of Consumer Affairs

State of California

Complainant